

A. Standard Payment Terms

	SEDONA PARC	Remarks
Cash	Cash 30 (95-5), 5% discount	95% DP on the 30 th day / 5% upon Turnover
	Cash 60 (95-5), 3% discount	95% DP on the 60 th day / 5% upon Turnover
Bank	20/80, 3% discount	20% DP on the 30 th day / 80% on the 60 th thru Bank take-out
Deferred	50/50(16), 1% discount	50% DP on the 30 th day / 50% over 16 mos
	30/70(16), 0.5% discount	30% DP on the 30 th day / 70% over 16 mos
	20/80(16)	20% DP on the 30 th day / 80% over 16 mos

*Please note that the term is valid for new reservations only.